

Graduate Certificate in Real Estate

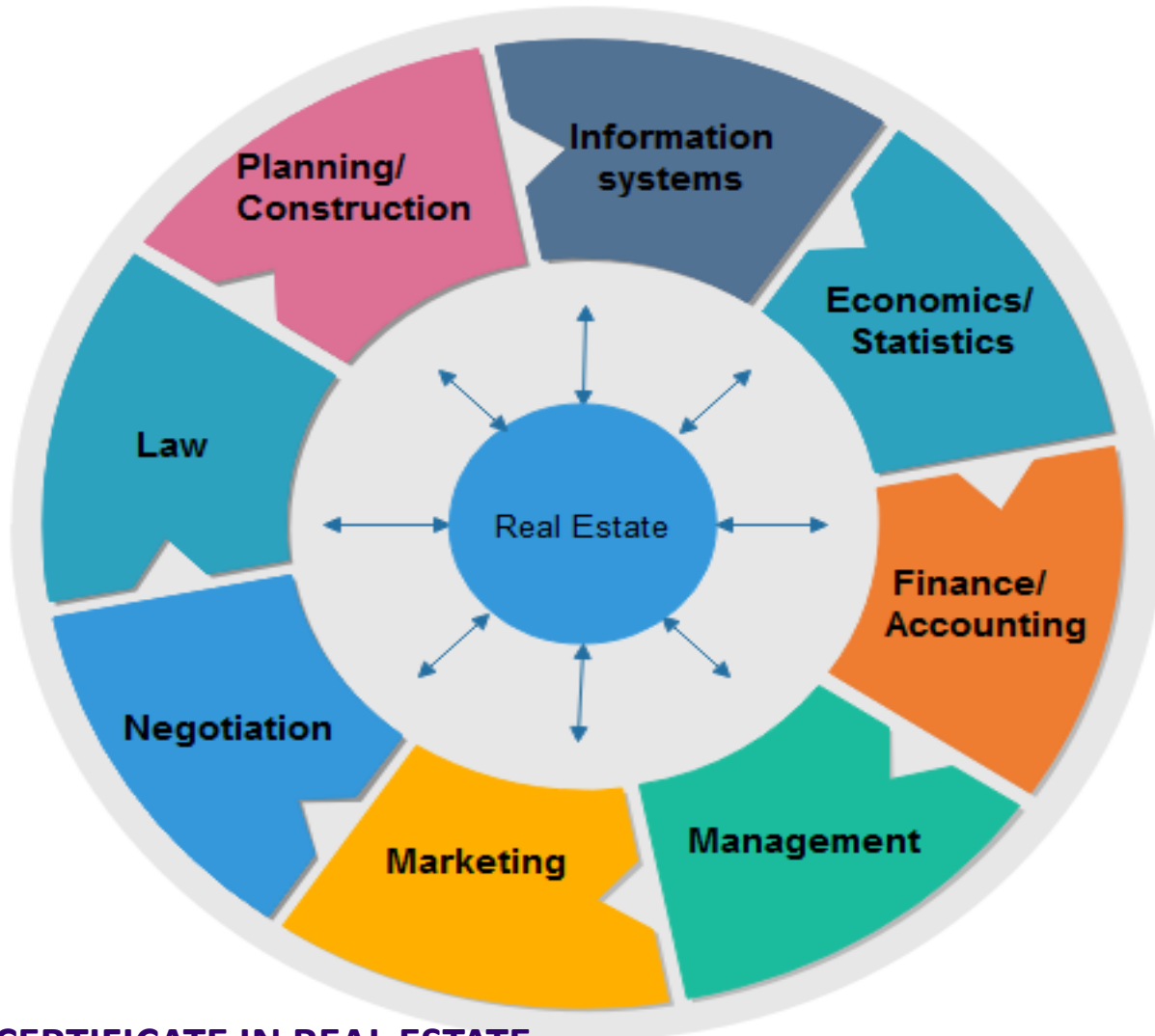


A certificate with local & global interdisciplinary applications for a better built environment



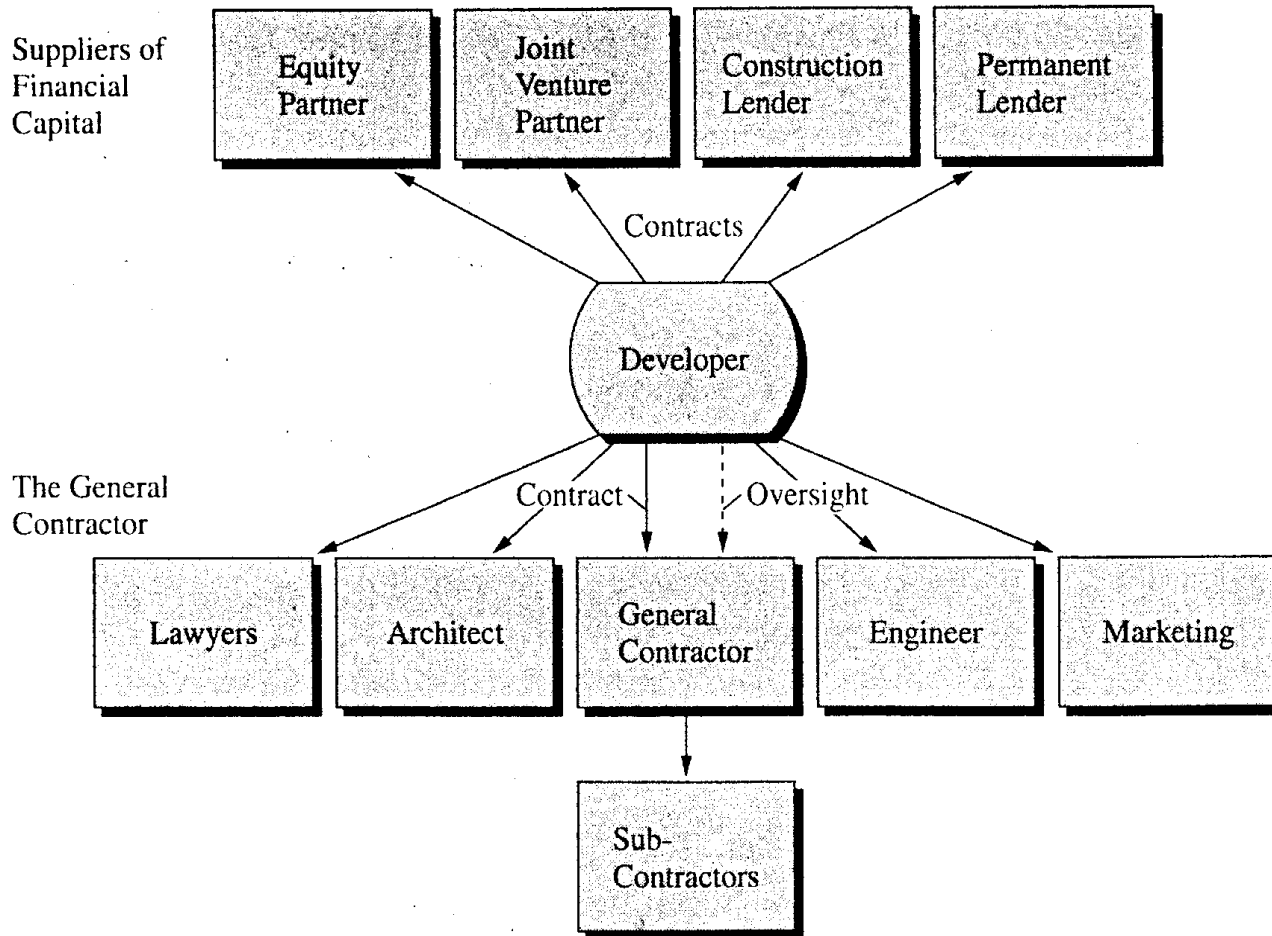


What does a Real Estate Team Need to Know?



Development team

DEVELOPMENT TEAM RELATIONSHIPS



Source: Corgel, Ling, Smith

Why should you be interested?

- To obtain a basic understanding of the real estate industry

Program Purpose:

- ❖ Engage non-real estate students in exploring the interdisciplinary nature of real estate;
- ❖ Facilitate the understanding of fundamental concepts and cross-discipline collaboration; and
- ❖ Expand the employability of individuals of various fields contributing to real estate



Eligibility

- ❖ University of Washington Graduate students currently enrolled in a degree program
- ❖ University of Washington Graduate Non-Matriculated students and
- ❖ Visiting exchange students



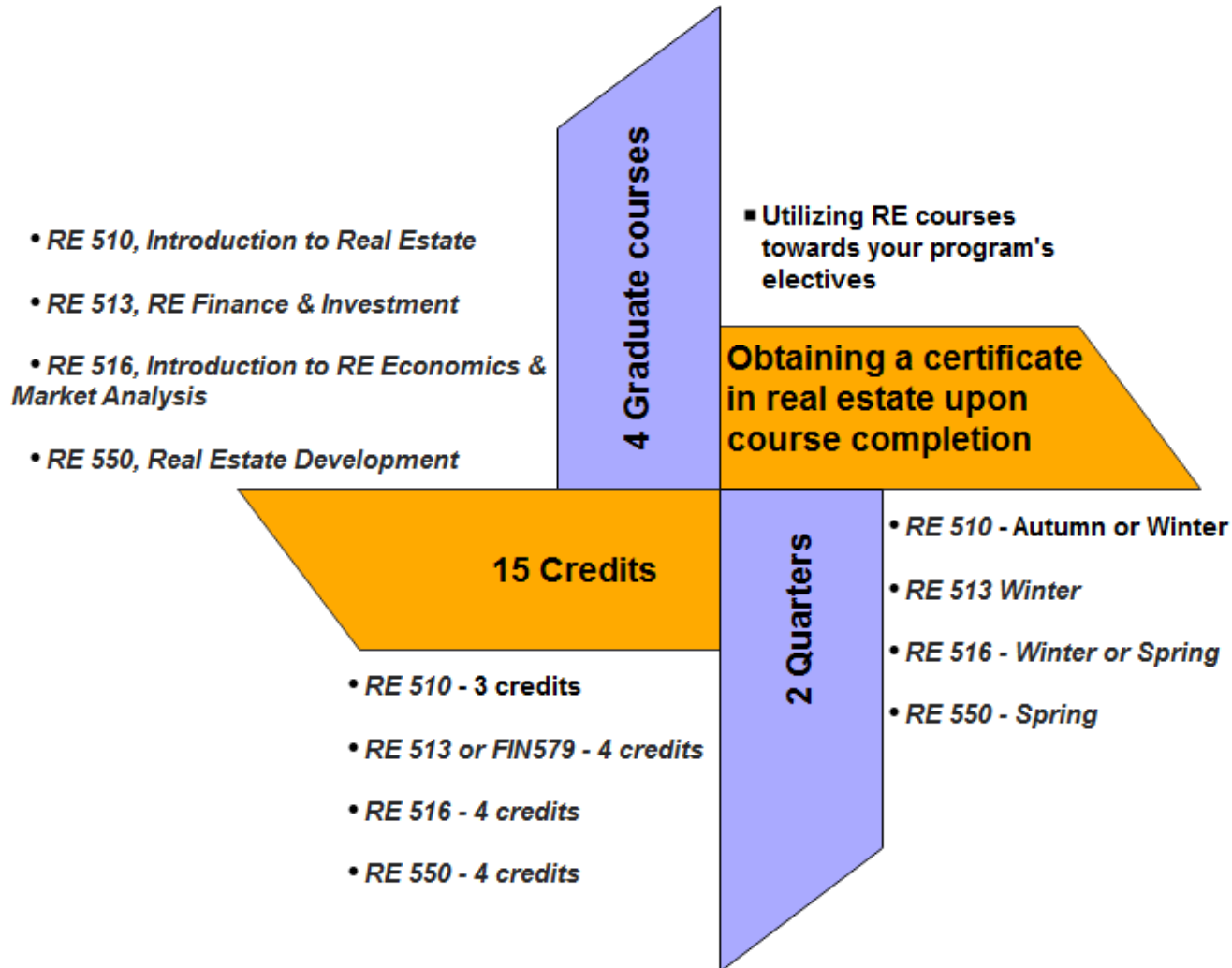
What are the learning objectives?

- ❖ Explore the various real estate types, key industry participants, policies and contributing fields
- ❖ Highlight the interplay and effect of socioeconomic conditions on real estate markets
- ❖ Explore the financial structures and instruments utilized among different types of real estate deals
- ❖ Identify the steps involved and key decisions in the development process
- ❖ Engage in interdisciplinary simulations similar to professional teams

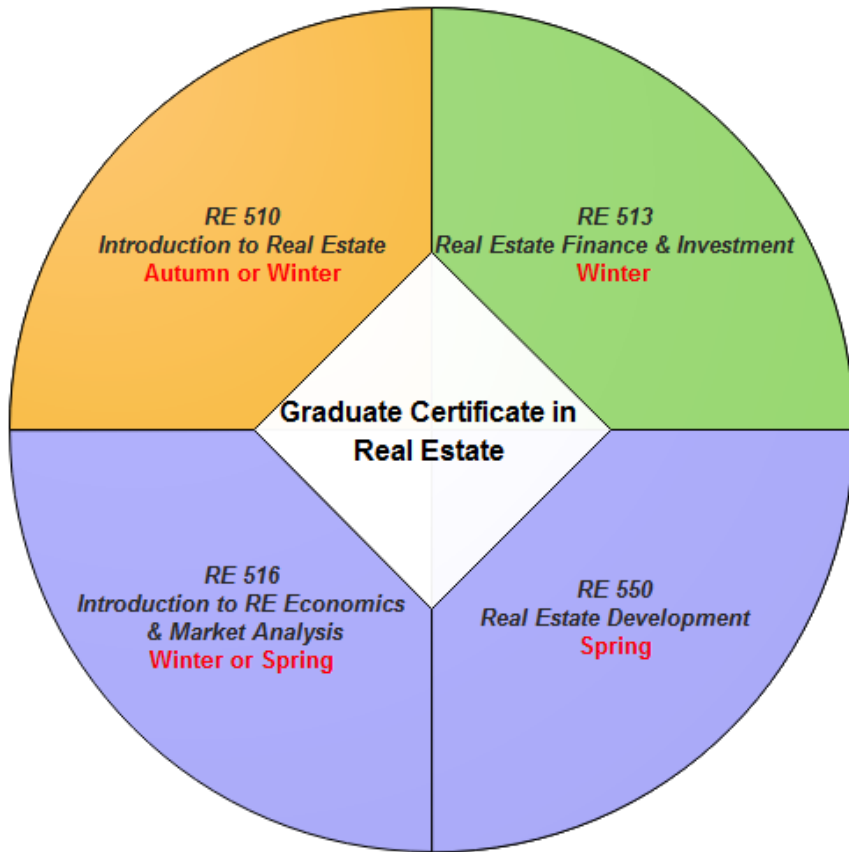




Graduate Certificate in Real Estate overview



Graduate Certificate in Real Estate courses



RE 510, Introduction to Real Estate
Autumn or Winter

- Who are the RE participants & types of RE?
- How is market analysis performed?
- How is project management applied in RE?
- What are the basic RE finance concepts?



RE 513, RE Finance & Investment
Winter or
FIN 579, Real Estate Finance & Investment (substitute - Autumn)

- How to analyze fixed/adjustable mortgages?
- How to develop a DCF analysis?
- How is new construction vs. existing rehab financed?



RE 516, Introduction to RE Economics & Market Analysis
Winter or Spring

- How do urban land markets work?
- What are the critical market analysis and forecasting steps?



RE 550, Real Estate Development
Spring

- How is the development team assembled?
- How is a feasibility study performed?
- How does a developer obtain site control?
- What public initiatives can be available?

Tuition cost for the Graduate Certificate

- ❖ UW/Graduate degree pursuing Students: none (if taken through the student's normal program of study)
- ❖ UW/Graduate-Non-Matriculated Students: \$11,000
- ❖ Visiting Exchange Students: \$19,000



Application logistics

Submission packages should include:

- ❖ Application form (available online)
- ❖ Letter of interest
- ❖ Current resume
- ❖ Current UW transcript (unofficial is acceptable; minimum 3.0GPA)

General logistics:

- ❖ Students are required to be admitted before taking RE courses to receive the certificate (students are allowed to successfully complete RE510 before they are accepted)
- ❖ No course substitution is allowed
- ❖ Applications will be accepted twice a year (Autumn – Dec. 1st & Spring – May 1st)
- ❖ Applying graduate students need to be enrolled at UW for at least one quarter when applying to the GCRE

Applications and/or questions:

gcrebe@uw.edu

